

Your Business. Our Logistics.

Streamline your QVC supply chain with a range of value-added logistics services



Kanban: Overview

Kanban works with Mid-Atlantic-based operations to drive time and cost out of their inbound and outbound supply chains. Because of our proximity to QVC distribution centers, we've been serving the needs of QVC vendors since 2001.

QVC vendors benefit from:

- Close proximity to QVC. Kanban's [Rocky Mount, NC warehouse](#) is literally next door to QVC's largest DC and within 2 hours of QVC's facilities in Suffolk, VA and Florence, SC.
- A focus on quality management — [Kanban warehouses](#) are certified to the ISO 9001:2015 [quality standard](#).
- Full complement of value-added services, including kitting, packaging, product repair and product inspection.



Key Services



Manufacturing
Logistics



Warehousing
& Distribution



Product Rework
& Value-Added
Services

A focus on rework projects for QVC

When QVC product rework projects are required, you want an experienced partner, like Kanban, that can get it done right, and done fast.

Kanban is listed as a rework facility on QVC 's website. Our proximity to QVC cuts precious time off the rework cycle and eliminates freight costs to and from other outside providers.

Partial list of rework and product packaging services

- Quality inspections
- Sorting
- Country-of-origin labeling
- Container stripping
- Barcoding
- Palletizing
- Boxing
- Kitting
- Product marking
- UPC Labeling
- Repackaging
- Instruction manual printing
- Product repair
- Returns management

Benefits for You

- Meet air time deadlines
- Reduce or eliminate freight costs to distant providers
- Reduce labor costs with staff that is experienced and efficient at rework projects

“Unlike straight storage, pack-out projects like ours require careful attention to detail. Kanban handles these details in an efficient manner with a high degree of responsiveness and good communication.”

QVC Vendor - Gourmet Nut Company



Increase manufacturing plant efficiency

You focus on production, while Kanban handles all related logistical details.

Our services include:

- **Storage and inventory management.** Kanban can establish an inbound logistics warehouse to receive, store and prepare goods for JIT shipment to your plant.
- **Vendor managed inventory.** Inventory is held at Kanban's materials warehouse close to your plant and you are billed for the materials only as you use them.
- **Kitting solutions and JIT delivery.** Focus your skilled labor on making products, while Kanban handles pre-manufacturing assembly, kitting, and logistics tasks.

Benefits for You

- Open up space in your plant
- Preserve your capital
- Speed cash flow
- Increase productivity on the line

“The Kanban team is efficient, businesslike, responsive, and they communicate well.”

QVC Vendor – Marketer of Food Gift Items



Distribute and import products for less

Kanban offers a million square feet of modern warehouse space in North Carolina to support the distribution of finished goods to market, including QVC. From our 5-facility, Mid-Atlantic campus, you can reach over 70% of the U.S. population in 1 day.

- **Public warehousing**. Create a flexible storage solution that scales based on seasonality and other volume fluctuations.
- **Contract warehousing**. Custom solutions with dedicated space and facilities.
- **Fulfillment warehouse**. B2C distribution from a central Mid-Atlantic location. For several customers, we handle both distribution to QVC and eCommerce fulfillment.
- **Proximity to ports for distribution of imports**. The ports at Hampton Roads/Norfolk, VA and Wilmington, NC are two hours from our campus.
- **Food-grade, climate-controlled warehouse space**. Perfect for your food, pharmaceutical or nutraceutical products.

Benefits for You

- Increase speed to market
- Preserve your capital by leveraging our existing infrastructure
- Manage seasonality with a variable rate structure
- Serve consumer and business customers through a single provider

**“Kanban is a one-stop shop for us. They are able to meet
all our fulfillment needs at the right price.”**

QVC Vendor and Online Marketer of Cooler Bags

Streamline Your Supply Chain

Foreign Trade Zone

Kanban operates the only activated, general purpose [foreign trade zone](#) in Eastern North Carolina. We help customers speed customs clearance, adapt and manufacture products and improve cash flow by deferring duties on imports.

Cross Dock

We provide a convenient warehouse for short-term storage and freight transfer. Our [cross docking service](#) makes your drivers more efficient. If they are late or early for an appointment, we can receive the goods and get them back on the road.

Packaging

We help customers postpone final [product configuration and packaging](#) until just prior to distribution. Packaging services include kitting, boxing, repackaging, instruction manual printing, and inserts.

Transload

Kanban supports your [intermodal shipping strategies](#). We handle container freight from the ports, as well as direct rail shipments. Our [Rocky Mount, NC transload facility](#) is a premier provider in CSX's TransFLO program.

Certiably Good

ISO 9001:2015 Certified

Adherence to ISO requirements gives customers confidence that Kanban has the rigorous process disciplines and systems to meet their exacting standards.



AS9100 Certified (Aerospace)

This quality management system is recognized by the Federal Aviation Administration as the standard for the aerospace industry.



AIB International Superior-rated

Each Kanban warehouse has a rigorous yearly inspection by this organization, which audits food facilities for safety and cleanliness.



C-TPAT Compliant

Kanban is fully compliant with the *Customs-Trade Partnership Against Terrorism*, which develops measures to guard against illegal smuggling of dangerous cargo by terrorists.



Our Approach

Thanks for thinking about Kanban for your logistics needs.

We've spent the last 30 years building very sophisticated logistics management capabilities. But what distinguishes Kanban – what really drives value at the end of the day – is our team's approach to managing customer relationships.

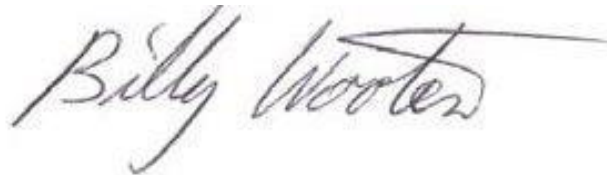
Very simply: we treat customers like part of our business family.

How do you treat family?

- You give them your best, every hour of every day.
- When they're in trouble, you've got their back – doing whatever it takes to help.
- You're honest with them, even when it hurts.
- And you're there with suggestions, helping them to be the best they can be.

As Kanban's business has grown, we've held fast to this simple philosophy. And we'll continue to embrace it, acting as an extension of your operational team.

If you've got a challenge, let's talk. We'd love an opportunity to earn your trust and earn your business.



Billy Wooten, CEO

Let's Talk

We'd love an opportunity to discuss your logistics needs directly. This could be just a short phone chat, or a more detailed discussion.

TALK WITH A KANBAN SPECIALIST